Annual Report
2011-2012

You gave, here's what we did with it.
The Coffee House Teen Shelter is Sonoma County’s only emergency shelter for runaway and homeless youth.

This year, we provided shelter to 105 youth ages 12-17, and offered supportive services to 70% of the homeless youth living in the county.

How good was your last meal?

This year we served 1,831 meals to homeless youth living on the streets in Sonoma County.

For some youth, these are the only home-cooked meals they will have all week, so we strive to make them healthy, hearty and delicious.
Imagine applying for a job with a gang tattoo on your hand. Do you think you would get hired?

This year our Clean Slate Tattoo Removal Program gave 63 youth the opportunity to erase their past mistakes and start fresh. Now, they can look forward to increased job prospects, and greater respect in the community.

Sandtray therapy is just one of the methods we use in our Medi-Cal Counseling Clinic to help children and parents who are struggling.

This year, our counselors helped over 250 youth and families overcome depression, abuse, anger management, and more. Our families report increased coping skills, more self confidence, and better decision making abilities.
Do you remember what you did with your first paycheck?

Two years ago Asia came to SAY seeking a job because her family was homeless, and she needed to buy food. We hired her to work in the Sonoma County Youth Ecology Corps, where she worked outdoors cleaning up creeks and parks for the summer. Asia excelled in her job, and was hired at the end of the summer for a year-round position with the Sonoma County Water Agency.

This year we hired over 170 young people just like Asia, youth who need jobs to help their families pay the bills.

But we don’t just offer temporary help. After the summer we’ll continue working with these youth to help them stay in school, and to find career paths that work for them.

2011-2012 Financials

Our Revenues

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
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<tbody>
<tr>
<td>Grant Revenues</td>
<td>$2,587,030</td>
</tr>
<tr>
<td>Program Service Fees &amp; Rent</td>
<td>$228,419</td>
</tr>
<tr>
<td>Contributions &amp; Other Income</td>
<td>$519,630</td>
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<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$3,335,079</strong></td>
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Our Expenses

- **Paycheck Paycheck Management** 13%
- **Tamayo Village** (transitional housing for homeless and foster youth) 11%
- **Fundraising** 8%
- **North County & Sonoma Valley Programs** 11%
- **Prevention Programs** 8%
- **Coffee House Teen Shelter** 13%
- **Counseling** 18%
- **Youth Employment** 18%
The Hope Society is a group of individuals who have committed to supporting the youth SAY serves for five years. Hope Society members pledge to stand by SAY’s youth, telling them that they are important for the long run.

Members of the Hope Society pledge a minimum of $1,000 for five years to support SAY’s operations.

We are profoundly grateful to the following individuals who comprise the founding class of the Hope Society:

- David and Janet Brown
- Tom and Becky Burrell
- Nancy and Henry Fastenau
- Bill and Suzie Friedman
- Friedman’s Home Improvement
- James and Mary Henderson
- JT and Karen Henley
- John and Michelle Meislahn
- Ed Osborn
- Linda Tavis and Elliot Daum

We couldn’t have done it without these local businesses:

- Agilent Technologies
- American Ag Credit
- Amorosa Bella
- Berlin Masonry
- Benziger Family Winery
- Biagi Bros
- Bingham, Osborn & Scarborough
- Blood Centers of the Pacific
- BoDean Company Inc
- BR Cohn Winery
- Calistoga Spa Hot Springs
- Chloe’s French Café
- Clover Stornetta
- D’Argenzio Winery
- Dierk’s Parkside Café
- Dry Creek Rancheria
- Encore Wealth Management
- Exchange Bank
- The Fifth Resource Group
- Frank Howard Allen
- Friedman’s Home Improvement
- Friendly Feed & Supply
- Hagafen Cellars
- Hispanic Chamber Of Commerce Sonoma
- Innovative Screen Printing
- Interiors Incorporated
- James Family Cellars
- Kaiser Permanente
- Keegan & Coppin
- Kenwood Vineyards
- Korbel Champagne Cellars
- La Tortilla Factory
- Lagunitas Brewing Company
- Law Office of Stephen Turer
- Levy Restaurants
- Luther Burbank Savings
- McLea’s Tire
- Medtronic
- Nelson Staffing
- North Bay Insurance Brokers, Inc
- Pacific Coast Air Museum
- The Pawn Advantage
- Peterson Cat
- Pisenti & Brinker
- Press Democrat
- Portobello Hats
- RE West Builders
- Redwood Trust Deed Services
- RendezVous Bistro & Flipside Burger Bar
- Royal Petroleum
- Russian River Brewing Company
- Sanford Bressick Financial Services
- Santa Rosa Fire Department
- Santa Rosa Memorial Park
- Sonoma Canopy Tours
- Sonoma Raceway
- Spauldng, McCullough & Tansil
- Spring Lake Village
- Summit State Bank
- Transcendence Theatre Company
- Transplant Transportation Services
- Vantreo Insurance Brokerage
- VJB Vineyard and Cellars
- Westamerica Bank
- Zyromski-Konicek LLP
We get results

You gave, here’s what we did with it:

- **We reduce homelessness.** 80% of the residents at Tamayo Village and 90% of the teens who stay at the Coffee House Teen Shelter move into stable housing.

- **We reduce unemployment.** 660 kids will be job ready through training at our county-wide YouthLink Employment Centers.

- **We save lives and reduce crime.** Last year an SAY counselor stopped a child from bringing a gun to school.

Ways to get involved

- **Take a Tour!** Join us for lunch and take a tour of our Tamayo Village or the Coffee House Teen Shelter. Sign up online at [saysc.org/tour](http://saysc.org/tour)

- **Donate!** Your support makes all the difference. You can donate online at [saysc.org/donate](http://saysc.org/donate)

- **Volunteer!** We have volunteer opportunities in a variety of programs. Contact Julie Long at [jlong@saysc.org](mailto:jlong@saysc.org) to find out more

- **Leave a legacy!** Remember SAY in your will. Contact Cat Cvengros at [cat@saysc.org](mailto:cat@saysc.org)
Pathways to Hope

SAY reduces youth homelessness at our Coffee House Teen Shelter and Tamayo Village.

- There are 701 homeless youth living on the streets in Sonoma County.
- 90% of the youth who stay at the Coffee House Teen Shelter are safely reunited with their families and stay off the streets.

With help from supportive staff, 80% of the youth who live at the Tamayo Village successfully move on to safe and stable housing.

SAY reduces unemployment.

- Over 170 youth were hired to work in the Sonoma County Youth Ecology Corps, and hundreds more participated in job training programs.
- 63 gang-involved youth got out of the gang lifestyle and into jobs with help from SAY’s tattoo removal program.

Tamayo Village is a 25-bed transitional housing program for former foster and homeless youth ages 18-24.
SAY offers support services throughout Sonoma County.

Offering counseling in schools in the Sonoma Valley and North County, outreach to homeless youth in Petaluma and the West County, and family advocacy county-wide.